CITY OF HERCULES FINANCE COMMISSION MEASURE B AND MEASURE C ANNUAL REPORT

Fiscal Year Ending June 30, 2017

Objectives

Provide annual report for:

| Measure | Title | Adopted | Original Measure | Sunset Period |
|---------|------------------------------------|--------------|-------------------------------------|---------------|
| В | Transaction and Use Tax Revenues | Nov. 2015 | Measure O (Adopted June 2012) | Indefinite |
| С | Utility Users Tax Rate Revenues | Nov. 2015 | Measure A (Adopted June 2013) | Year 2025 |

Conclusions

- For Fiscal Year ending June 30, 2017, funds were spent in accordance with the **Measure B**.
- For Fiscal Year ending June 30, 2017, funds were spent in accordance with Measure C.

Recommendations

- Retain **Measure B** since the City of Hercules still requires these funds to achieve long term financial stability with adequate financial reserves.
- Retain **Measure C** since the City of Hercules still requires these funds to achieve long term financial stability with adequate financial reserves.
- Recommend that the Fiscal Neutrality Fund balance be increased by at least \$400,007 to achieve the goal of having a two month reserve as of June 30, 2017.
- Continue to update the Fiscal Neutrality Fund balance each year as the new Budget is approved in order to maintain the two month reserve going forward.

Termination Clauses

 Finance Commission could recommend or City Council may take own initiative to terminate Measure B or Measure C if they determine that the City has achieved long term financial stability with adequate financial reserves.

City Council must approve with 2/3 vote

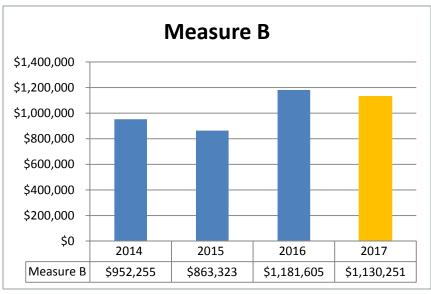
Long Term Financial Stability

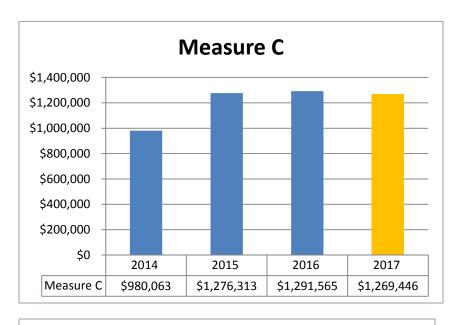
- The Finance Commission recommends determining Long Term Financial Stability by showing that the Fiscal Neutrality Fund has maintained a two month reserve balance in the past five years and is projected to maintain the same in the next five years.
- Based on these criteria, the City has not yet achieved long term financial stability.
 - In Fiscal Year 2017, the City was close but did not meet this goal since the Fiscal Neutrality Fund balance included slightly less than two months of reserves
 - For future years, the Long Term Plan as of August 2017 projected deficits in the General Fund for fiscal years 2018/19, 2019/20, 2021/22, and 2022/23 with Fiscal Neutrality Fund balances less than two months of reserves in each year.

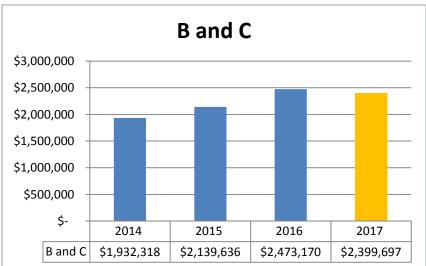
Appendices and Supplemental Data

- 1. Revenue Trends (slide 8)
- 2. General Fund Revenue Composition (slide 9)
- 3. General Fund Net Surplus/Deficit (slide 10)
- 4. Financial Reserve Goals (slide 11)
- 5. Fiscal Neutrality Fund (slide 12)
- 6. Long Term Financial Stability (slide 13)
- 7. Finance Commission (slide 14)

Revenue Trends



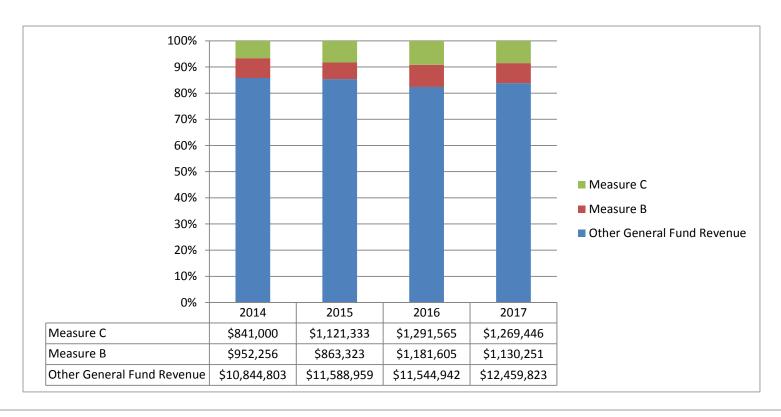




In Fiscal Year 2017, slight decrease in revenues from Fiscal Year 2016:

- Measure B (-\$43K), (-4.3%)
- Measure C (-\$22K), (-1.7%)
- Measures B & C (-73K), (-3.0%)

General Fund Revenue Composition



In Fiscal Year 2017:

- Measure B contributed \$1,269,446 (or 7.6%) to General Fund Revenue
- Measure C contributed \$1,130,251 (or 8.5%) to General Fund Revenue

General Fund Net Surplus/Deficit

Including Measure B and Measure C Revenue:

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> |
|-----------------------|--------------|--------------|--------------|--------------|
| General Fund Revenue | \$12,638,059 | \$13,573,615 | \$14,018,112 | \$14,859,520 |
| General Fund Expenses | \$11,200,782 | \$10,213,252 | \$11,046,540 | \$11,784,637 |
| Surplus | \$1,437,277 | \$3,360,363 | \$2,971,572 | \$3,074,883 |

Excluding Measure B and Measure C Revenue:

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> |
|---------------------------------|---------------------|----------------|----------------|-------------|
| General Fund Revenue | \$ 12,638,059 \$ | 13,573,615 \$ | 14,018,112 \$ | 14,859,520 |
| Less: Measure B | \$ (841,000) \$ | (1,121,333) \$ | (1,291,565) \$ | (1,269,446) |
| Less: Measure C | \$ (952,256) \$ | (863,323) \$ | (1,181,605) \$ | (1,130,251) |
| Net of Measures B and C | \$ 10,844,803 \$ | 11,588,959 \$ | 11,544,942 \$ | 12,459,823 |
| Total General Fund Expenditures | \$ 11,200,782 \$ | 10,213,252 \$ | 11,046,540 \$ | 11,784,637 |
| Surplus/(Deficit) | \$ (355,979) \$ | 1,375,707 \$ | 498,402 \$ | 675,186 |

In FY2017, General Fund had surplus of \$3,074,883. Excluding Measure B and Measure C revenues, surplus was \$675,186.

Financial Reserve Goals

Per City of Hercules Statement of Financial Policies and Principles (adopted December 15, 2015):

"Establish, and then maintain, a "minimum reserve" for economic uncertainties equal to one month's or 8.33% of expenditures of the current year General Fund budget exclusive of Non-spendable, Restricted, and Assigned fund balance with a goal of increasing that to two months or 16.66% of expenditures in the future."

Fiscal Neutrality Fund

Calculation of Financial Goal Reserves:

Final Budgeted Total Expenditures for Fiscal Year Ending June 30, 2017 \$15,703,225 (per FY 2017 Annual Report, Page 76)

One month reserve \$1,308,079 (8.33% of \$15,703,225)

Goal: two months reserves \$2,616,157 (16.66% of \$15,703,225)

Less: Current Balance of Fiscal Neutrality Fund as of January 31, 2018\$2,176,150Increase Needed to Achieve Two Month Reserve\$440,007

The City met the one month reserve, but not the two month reserve goal.

Recommend increasing the Fiscal Neutrality Fund balance by at least \$440,007 to achieve two month reserve goal as of June 30, 2017.

Long Term Forecast (August 2017)

| Long Term Plan Forecast as of August 2017 | ļ | FY 2018-19 | ļ | FY 2019-20 | FY 2020-21 | Ī | FY 2021-22 | Ţ | FY 2022-23 |
|--|------|------------|----|------------|---------------|----|------------|----|------------|
| General Fund Revenue Forecast | \$ | | | | \$ 16,220,064 | | | | |
| Operating Expense Forecast | _\$_ | 15,031,591 | \$ | 15,566,740 | \$ 16,120,473 | \$ | 16,732,299 | \$ | 17,326,282 |
| Net Surplus (Deficit) Forecast | \$ | (360,211) | \$ | (219,783) | \$ 99,591 | \$ | (53,646) | \$ | (129,096) |
| | | , | | | | | , | | |
| Forecasted Fiscal Neutrality Fund Balance | \$ | 1,818,529 | \$ | 1,598,745 | \$ 1,698,336 | \$ | 1,644,691 | \$ | 1,515,595 |
| | | | | | | | | | |
| Two Month Reserve (16.66% of Operating Expense Forecast) | \$ | 2,504,263 | \$ | 2,593,419 | \$ 2,685,671 | \$ | 2,787,601 | \$ | 2,886,559 |

Based on the Long Term Forecast as of August 2017, the City would not be able to achieve a two month reserve in any year from FY 2018/19 through FY 2022/23.

Finance Commission

Members:

J. Yamamoto, MBA, Dr., Atty., Chair Stanley Tom, MBA, CMA, CPA, PMP, Vice Chair Zania Harris, MS-HR, MPA Lori Risby, CFP, CPA Aida Torres, EA

Measure B and Measure C Sub-Committee:

Lori Risby, CFP, CPA Stanley Tom, MBA, CMA, CPA, PMP