

RESOLUTION NO. 18-002

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF HERCULES HEREBY APPROPRIATING \$146,066 IN LANDSCAPING & LIGHTING DISTRICT (LLAD) NO. 83-2 FUNDING TO PURCHASE STREETLIGHTS FOR THE PILOT STREETLIGHT REPLACEMENT PROJECT AND AUTHORIZING THE CITY MANAGER TO EXECUTE A SOLE SOURCE PURCHASE WITH HOLOPHANE IN THE AMOUNT OF \$147,026, TOTALING \$159,366 WITH SALES TAX, FOR 77 LED STREETLIGHTS.

WHEREAS, Holophane has provided a proposal for the Pilot Streetlight Replacement Project which includes a total of 77 streetlights with energy efficient LED, acorn style light fixtures with black aluminum poles at a cost of \$147,026, for a total of \$159,366 including sales tax; and

WHEREAS, Holophane's streetlights match the streetlights PG&E installed approximately 4 years ago which will ensure uniformity in appearance, purchasing the streetlights is cost effective, and Holophane has provided responsive service in the past; and

WHEREAS, purchasing the streetlights will allow the Pilot Streetlight Replacement Project to advance and is recommended by the City Engineer; and

WHEREAS, an appropriation of \$146,066 is needed to fully fund the purchase as itemized below.

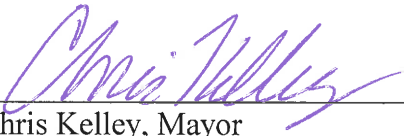
Foxboro – Zone 2	\$78,837
Commercial – Zone 5B	\$6,468
Development Parcels – Zone 5C	\$1,953
Heights – Zone 7	\$46,868
Citywide Parks – Zone 10	\$5,940
Hercules by the Bay – Zone 1	\$2,000
Gems/Birds – Zones 3&4	\$2,000
<u>Village Parkway - Zone 6</u>	<u>\$2,000</u>
Total Revenue	\$146,066

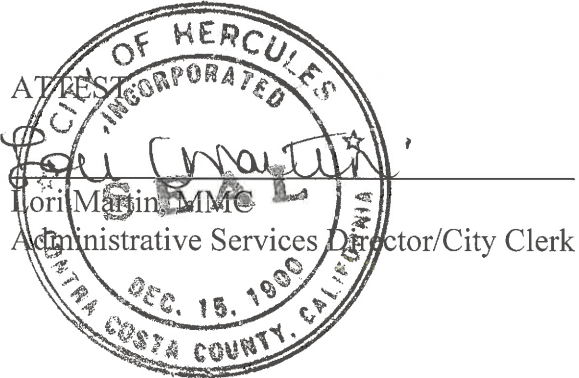
NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Hercules that the City Council hereby appropriates \$146,066 in Landscaping & Lighting District (LLAD) per the above schedule to purchase streetlights for the Pilot Streetlight Replacement Project and authorizes the City Manager to execute a sole source purchase with Holophane in the amount of \$147,026, totaling \$159,366 with sales tax, for 77 LED streetlights.

The foregoing Resolution was duly and regularly adopted at a regular meeting of the City Council of the City of Hercules held on the 9th day of January, 2018 by the following vote of the Council:

AYES: Council Members G. Boulanger, M. de Vera, R. Esquivias, Vice Mayor Romero, Mayor Kelley

NOES: None.
ABSENT: None.
ABSTAIN: None.


Chris Kelley, Mayor



CITY OF HERCULES SOLE SOURCE/BRAND REQUEST

THIS FORM MUST BE COMPLETED AND APPROVED PRIOR TO ANY SOLE SOURCE PURCHASE

When a request is made for a non-competitive purchase of goods or services and the specification or special circumstances limit the bidding to one source and/or one brand or trade name, the requesting department must complete this form for City Manager approval. Please answer in the space provided, or in an attachment address by specific reference, each question listed below (1-5) in your justification. ***Be sure to answer each part of each question.*** Failure to respond fully to any of the questions could result in delay or rejection of your request due to inadequate justification.

1. Using appropriate detail, such as brand name, model number etc., briefly describe the product you wish to purchase. In the case of a service use enough detail to clearly describe to someone not familiar with the process what you are purchasing. *Purchasing 74 Holophane Direct Burial Charleston Aluminum Pole and Granville II LED Streetlights.*
2. Please check one:
 - a. ☒ **SOLE SOURCE:** Item is available from one source only. Item is one-of-a kind and is not sold through distributors. Manufacturer is exclusive distributor. Special circumstances merit consideration of sole source to save money and/or time.
 - b. ☐ **SOLE BRAND:** Various sources can supply the specified model and brand; competitive bids will be solicited for the requested brand only. Meets form, fit and function - nothing else will do.
 - c. ☐ **STANDARDIZATION REQUEST:** The Department requires the item to standardize parts, design, quality etc. (This requires a detailed memo with analysis and justification.)
3. What are the unique performance features of the product, brand or service requested that are not available in any other product, brand or service? (For services: What unique qualifications, rights, and/or licenses does this vendor possess?) *The streetlights are the same model and manufacturer installed by PG&E previously and allow for uniformity of streetlights in City neighborhoods.*
4. (a) Why are the unique performance features REQUIRED (not merely preferred), and how would your requirement be inhibited without this particular service/item? OR (b) What are the unique circumstances that COMPEL (not merely make easier) the recommendation of this service/item at this particular time? *The streetlights are the same model and manufacturer installed by PG&E previously and allow for uniformity of streetlights in City neighborhoods.*
5. What other products/services have been examined and rejected, and why? *(Please provide a specific meaningful explanation, one vendor one feature at a time. For products be sure to clearly identify the product by*

name and model number and include the name, address, and telephone number of the company representative who's product you tested.) Other streetlights will not match, streetlight parts should be interchangeable.

6. If justification is based on matching and/or intermixing with existing equipment (refer to 1.c.), list the quantity, manufacturer, brand, and model of the existing equipment, and why the matching is required not simply preferred. *There are an estimated 500 PG&E streetlights that are the same manufacturer/model to match in neighborhoods.*

I HEREBY CERTIFY THAT:

1. I am an approved department representative, and am aware of the City's requirements for competitive bidding, as well as the criteria for justification for sole source/brand purchasing.
2. I have gathered the required technical information and have made a concentrated effort to review comparable and/or equal equipment/service.
3. The information contained herein justifying my request for sole source/brand purchasing and is valid in regard to meeting the City's criteria.
4. I believe that a sole source/brand purchase in this case would withstand a possible audit or a vendor's protest.

REQUESTOR: DATE: 1 / 3 / 18

DEPT. HEAD/ DIRECTOR: MR DATE: 1 / 3 / 18

FINANCE DIRECTOR:

APPROVED: 

NOT APPROVED: _____


DATE: 2 / 8 / 18

COMMENTS:

BY: _____

FINAL APPROVAL

DATE: / /


City Manager
(Up To \$20,000.00)

City Council
(Over \$20,000.00)



Quoted To: City of Hercules
Hercules, CA

Job Name: City of Hercules Retrofit Project
2017
Quote #: 2165-17-10856-3
Quote Label: Hercules Wood Pole Replacement Pilot
Job Location: Hercules, California
Issue Date: 1/18/2018
Bid Date: 7/14/2017

Quoted By: Philip Heinz
925/968-9151
Philip.Heinz@Hologhane.com

Type	Qty	Catalog #	Unit \$	Ext \$
FOXBORO SINGLES	43	CHA 14 F4J 12 P07 DBB BK GVD2 P30 40K AS MBK 3 N N U H NL1X1 AO PCLL Charleston Aluminum Pole (CHA): Charleston, Aluminum Pole, 14 feet, F4J 4 inch diameter Fluted, .25 wall, 12 inch Round Base, 3 X 3 Tenon, Direct Burial Base, Powder Coat Paint Finish, Black GranVille II LED 2 (GVD2): GranVille&# 174; II LED 2 (GVD2), LED Performance Package 30, 4000 Series CCT, Auto-Sensing Voltage (120-277), Modern Style - Swing Open Design, Black, Asymmetric Type III, No Trim, No Finial, No Trim and Clear or No Finial, NEMA Twistlock Photocontrol Receptacle, NEMA Label 1 x 1 (in), Field Adjustable Output, Extended life option with AS (120-277V only)	\$1,820.71	\$78,290.53
FOXBORO TWINS	4	CHA 14 F5J 12 P08 DBB BK GVD2 P30 40K AS MBK 3 N N U H AO PCLL PCP48 CA BKH Charleston Aluminum Pole (CHA): Charleston, Aluminum Pole, 14 feet, F5J 5 inch diameter Fluted, .25 wall, 12 inch Round Base, 3 X 5 Tenon, Direct Burial Base, Powder Coat Paint Finish, Black GranVille II LED 2 (GVD2): GranVille&# 174; II LED 2 (GVD2), LED Performance Package 30, 4000 Series CCT, Auto-Sensing Voltage (120-277), Modern Style - Swing Open Design, Black, Asymmetric Type III, No Trim, No Finial, No Trim and Clear or No Finial, NEMA Twistlock Photocontrol Receptacle, Field Adjustable Output, Extended life option with AS (120-277V only) Philadelphia Series Crossarm (PCP48): PCP48 (Two at 180), CA, Black	\$2,973.82	\$11,895.28
SINGLES HEIGHTS	24	CHA 14 F4J 12 P07 DBB BK GVD2 P20 40K AS MBK 3 N N U H NL1X1 AO PCLL Charleston Aluminum Pole (CHA): Charleston, Aluminum Pole, 14 feet, F4J 4 inch diameter Fluted, .25 wall, 12 inch Round Base, 3 X 3 Tenon, Direct Burial Base, Powder Coat Paint Finish, Black GranVille II LED 2 (GVD2): GranVille&# 174; II LED 2 (GVD2), LED Performance Package 20, 4000 Series CCT, Auto-Sensing Voltage (120-277), Modern Style - Swing Open Design, Black, Asymmetric Type III, No Trim, No Finial, No Trim and Clear or No Finial, NEMA Twistlock Photocontrol Receptacle, NEMA Label 1 x 1 (in), Field Adjustable Output, Extended life option with AS (120-277V only)	\$1,795.71	\$43,097.04
TURQUOISE DOUBLES	2	CHA 14 F5J 12 P08 DBB BK GVD2 P30 40K AS MBK 3 N N U H AO PCLL PCP48 CA BKH Charleston Aluminum Pole (CHA): Charleston, Aluminum Pole, 14 feet, F5J 5 inch diameter Fluted, .25 wall, 12 inch Round Base, 3 X 5 Tenon, Direct Burial Base, Powder Coat Paint Finish, Black GranVille II LED 2 (GVD2): GranVille&# 174; II LED 2 (GVD2), LED Performance Package 30, 4000 Series CCT, Auto-Sensing Voltage (120-277), Modern Style - Swing Open Design, Black, Asymmetric Type III, No Trim, No Finial, No Trim and Clear or No Finial, NEMA Twistlock Photocontrol Receptacle, Field Adjustable Output, Extended life option with AS (120-277V only) Philadelphia Series Crossarm (PCP48): PCP48 (Two at 180), CA, Black	\$2,973.82	\$5,947.64

Order #:	A2165-11169-LLA	Ship Instr:	Call 510-812-5366 24 HRS B4 DEL Contact: GLENN MONIZ
Job Name:	City of Hercules Retrofit Proj		Produce and Ship Complete
Bill To:	111 CIVIC DRIVE HERCULES, CA 94547-1771		
Ship To:	1000 SYCAMORE ABE HERCULES, CA 94547		
P.O. #:	01222018		
Entry Date:	01/23/2018		

Line #	Line Type	Carton Mkg	Ship #	Catalog Number	Stock / Non-Stock	Qty Ordered	Qty Shipped	Qty Back Ordered	Status	Rev Ship Prom Date	Ship Prom Date	Ship Date	Ship From	Carrier	Pro Number
1.000	As Ordered			CHA 14 F4J 12 P07 DBB BK GVD2 P30 40K AS M BK 3 N N U H NL1X1 AO PCLL	NON	43	0	0	BIL	01/01/0001	01/01/0001				
1.000	Consisting Of	FOXBORO SINGLES	1	ADBB1R2	NON	43	43	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE,TX	TAXJ	4823
1.001	Consisting Of	FOXBORO SINGLES	1	CHA14F4J12P07 BK	NON	43	43	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE,TX	TAXJ	4823
1.002	Consisting Of	FOXBORO SINGLES	0	GVD2P3040KAS MBK3NNUHNL1X 1AOPCLL	NON	43	0	0	TRF	02/20/2018	02/20/2018		Los Angeles, CA		
2.000	As Ordered			CHA 14 F5J 12 P08 DBB BK GVD2 P30 40K AS M BK 3 N N U H AO PCLL PCP48 CA BKH	NON	4	0	0	BIL	01/01/0001	01/01/0001				
2.000	Consisting Of	FOXBORO TWINS	1	ADBB1R2	NON	4	4	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE,TX	TAXJ	4823
2.001	Consisting Of	FOXBORO TWINS	1	CHA14F5J12P08 BK	NON	4	4	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE,TX	TAXJ	4823
2.002	Consisting Of	FOXBORO TWINS	0	GVD2P3040KAS MBK3NNUHAOP CLL	NON	8	0	0	TRF	02/20/2018	02/20/2018		CRAWFORDSVILLE,IN		

Acuity Brands Lighting Order Status

Order #:	A2165-11169-LLA	Ship Instr:	Call 510-812-5366 24 HRS B4 DEL Contact: GLENN MONIZ
Job Name:	City of Hercules Retrofit Proj		Produce and Ship Complete
Bill To:	111 CIVIC DRIVE HERCULES, CA 94547-1771		
Ship To:	1000 SYCAMORE ABE HERCULES, CA 94547		
P.O. #:	01222018		
Entry Date:	01/23/2018		

Line #	Line Type	Carton Mkg	Ship #	Catalog Number	Stock / Non-Stock	Qty Ordered	Qty Shipped	Qty Back Ordered	Status	Rev Ship Prom Date	Ship Prom Date	Ship Date	Ship From	Carrier	Pro Number
2.003	Consisting Of	FOXBORO TWINS	1	PCP48CABKH	NON	4	4	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE, TX	TAXJ	4823
3.000	As Ordered			CHA 14 F4J 12 P07 DBB BK GVD2 P20 40K AS M BK 3 N N U H NL1X1 AO PCLL	NON	24	0	0	BIL	01/01/0001	01/01/0001				
3.000	Consisting Of	SINGLES HEIGHTS	1	ADBB1R2	NON	24	24	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE, TX	TAXJ	4823
3.001	Consisting Of	SINGLES HEIGHTS	1	CHA14F4J12P07 BK	NON	24	24	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE, TX	TAXJ	4823
3.002	Consisting Of	SINGLES HEIGHTS	0	GVD2P2040KAS MBK3NNUHNL1X 1AOPCLL	NON	24	0	0	TRF	02/20/2018	02/20/2018		CRAWFORDSVILLE, IN		
4.000	As Ordered			CHA 14 F5J 12 P08 DBB BK GVD2 P30 40K AS M BK 3 N N U H AO PCLL PCP48 CA BKH	NON	2	0	0	BIL	01/01/0001	01/01/0001				
4.000	Consisting Of	TURQUOISE DOUBLES	1	ADBB1R2	NON	2	2	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE, TX	TAXJ	4823
4.001	Consisting Of	TURQUOISE DOUBLES	1	CHA14F5J12P08 BK	NON	2	2	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNS VILLE, TX	TAXJ	4823

Order #:	A2165-11169-LLA	Ship Instr:	Call 510-812-5366 24 HRS B4 DEL Contact: GLENN MONIZ
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Line #	Line Type	Carton Mkg	Ship #	Catalog Number	Stock / Non-Stock	Qty Ordered	Qty Shipped	Qty Back Ordered	Status	Rev Ship Prom Date	Ship Prom Date	Ship Date	Ship From	Carrier	Pro Number
4.002	Consisting Of	TURQUOISE DOUBLES	0	GVD2P3040KAS MBK3NNUHAOP CLL	NON	4	0	0	TRF	02/20/2018	02/20/2018		CRAWFORDSVILLE,IN		
4.003	Consisting Of	TURQUOISE DOUBLES	1	PCP48CABKH	NON	2	2	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNSVILLE,TX	TAXJ	4823
5.000	As Ordered			CHA 14 F4J 12 P07 DBB BK GVD2 P20 40K AS M BK 3 N N U H NL1X1 AO PCLL	NON	1	0	0	BIL	01/01/0001	01/01/0001				
5.000	Consisting Of	SINGLES PATHWAY	1	ADBB1R2	NON	1	1	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNSVILLE,TX	TAXJ	4823
5.001	Consisting Of	SINGLES PATHWAY	1	CHA14F4J12P07 BK	NON	1	1	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNSVILLE,TX	TAXJ	4823
5.002	Consisting Of	SINGLES PATHWAY	0	GVD2P2040KAS MBK3NNUHNL1X 1AOPCLL	NON	1	0	0	TRF	02/20/2018	02/20/2018		CRAWFORDSVILLE,IN		
6.000	As Ordered			CHA 14 F4J 12 P07 DBB BK GVD2 P20 40K AS M BK 3 N N U H NL1X1 AO PCLL	NON	3	0	0	BIL	01/01/0001	01/01/0001				
6.000	Consisting Of	ZONES 1,3,4,6	1	ADBB1R2	NON	3	3	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNSVILLE,TX	TAXJ	4823

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6.001	Consisting Of	ZONES 1,3,4,6	1	CHA14F4J12P07 BK	NON	3	3	0	BIL	02/20/2018	02/20/2018	01/31/2018	BROWNSVILLE, TX	TAXJ	4823
6.002	Consisting Of	ZONES 1,3,4,6	0	GVD2P2040KAS MBK3NNUHNL1X 1AOPCLL	NON	3	0	0	TRF	02/20/2018	02/20/2018		CRAWFORDSVILLE, IN		



Job Name: City of Hercules Retrofit Project
2017
Quote #: 2165-17-10856-3
Quote Label: Hercules Wood Pole Replacment Pilot
Job Location: Hercules, California
Issue Date: 1/18/2018
Bid Date: 7/14/2017

Quoted By: Philip Heinz
925/968-9151
Philip.Heinz@Holophane.com

Type	Qty	Catalog #	Unit \$	Ext \$
SINGLES PATHWAY	1	CHA 14 F4J 12 P07 DBB BK GVD2 P20 40K AS MBK 3 N N U H NL1X1 AO PCLL	\$1,795.71	\$1,795.71
Charleston Aluminum Pole (CHA): Charleston, Aluminum Pole, 14 feet, F4J 4 inch diameter Fluted, .25 wall, 12 inch Round Base, 3 X 3 Tenon, Direct Burial Base, Powder Coat Paint Finish, Black GranVille II LED 2 (GVD2): GranVille&# 174; II LED 2 (GVD2), LED Performance Package 20, 4000 Series CCT, Auto-Sensing Voltage (120-277), Modern Style - Swing Open Design, Black, Asymmetric Type III, No Trim, No Finial, No Trim and Clear or No Finial, NEMA Twistlock Photocontrol Receptacle, NEMA Label 1 x 1 (in), Field Adjustable Output, Extended life option with AS (120-277V only)				
ZONES 1,3,4,6	3	CHA 14 F4J 12 P07 DBB BK GVD2 P20 40K AS MBK 3 N N U H NL1X1 AO PCLL	\$1,795.71	\$5,387.13
Charleston Aluminum Pole (CHA): Charleston, Aluminum Pole, 14 feet, F4J 4 inch diameter Fluted, .25 wall, 12 inch Round Base, 3 X 3 Tenon, Direct Burial Base, Powder Coat Paint Finish, Black GranVille II LED 2 (GVD2): GranVille&# 174; II LED 2 (GVD2), LED Performance Package 20, 4000 Series CCT, Auto-Sensing Voltage (120-277), Modern Style - Swing Open Design, Black, Asymmetric Type III, No Trim, No Finial, No Trim and Clear or No Finial, NEMA Twistlock Photocontrol Receptacle, NEMA Label 1 x 1 (in), Field Adjustable Output, Extended life option with AS (120-277V only)				
Subtotal				\$146,413.33
TAX	1	8.75% TAX	\$12,811.16	\$12,811.16

Estimated Lead Time: 40 days Grand Total: \$159,224.49

Notes

Terms

HOLOPHANE: This quote is valid for 120 calendar days from date of quote unless otherwise noted on the quote. Shipment lead times begin the day after the order is released and are based on working days only. Shipments are FOB Shipping Point on all orders. Holophane shall pay freight on orders of \$3,000 or more (\$750 for replacement ballast kits) to all points in the continental United States and Canada. Upon release of your order, poles and non-standard material cannot be cancelled or returned. Terms are subject to revision. Items with "Hold" status have not been allocated any labor, material, or scheduled production time. The lead time to shipment will begin when Holophane receives your clarification or approval to release your purchase order item(s) from "Hold" status. Prices in this acknowledgement are firm for release within a period of six months from the date of order. At the end of six months, Holophane, at its option, shall either increase prices by 3% or renegotiate pricing. Thereafter, escalation of 1-1/2% per three month period will be added. In the event of an extraordinary change in raw material costs, Holophane reserves the right to renegotiate pricing. Pricing will be reevaluated and confirmed upon receipt of your clarification or approval to release the purchase order item(s) from "Hold" status.