

ATTACHMENT 1

CITY OF HERCULES - REVENUE & EXPENDITURE LONG-TERM OPERATING FINANCIAL FORECAST FOR GENERAL FUND

nd Descript	GENERAL FUND					1	2	3	4	5		
TYPE	Activity Basic Account Description	Activity Sub Account Description	FY 2015-16 BUDGET	FY 2015-16 ACTUAL	FY 2016-17 BUDGET	ESTIMATED FY 2016-17 ACTUAL	BUDGET FY 2017-18	FORECAST FY 2018-19	FORECAST FY 2019-20	FORECAST FY 2020-21	FORECAST FY 2021-22	FORECAST FY 2022-23
REVENUE	TAXES	TRANSIENT OCCUPANCY TAX	500	7,723	8,000	8,128	9,000	9,180	9,364	9,551	9,742	9,937
		Sycamore Crossing 100 hotel rooms					0	0	0	160,000	320,000	448,000
		PROPERTY TAXES	1,172,785	1,225,483	1,319,791	1,278,659	1,377,367	1,404,914	1,433,013	1,461,673	1,490,906	1,520,724
		SALES AND USE TAX	2,678,849	3,211,109	3,687,450	3,324,807	3,223,701	3,288,175	3,353,939	3,421,017	3,489,438	3,559,226
		Additional Revenue from Bay Front					0	0	0	0	10,000	10,200
		Additional Sales Tax - Safeway					0	0	225,000	469,500	319,260	325,645
		Additional Sales Tax - Sycamore Crossing					0	0	0	60,000	99,597	101,589
		Additional Sales Tax - Willow Auto Site					0	0	0	11,813	22,500	22,950
		Additional Sales Tax - Willow Auto Site Self Storage In-Lieu					0	0	0	66,000	132,000	200,000
		Additional Sales Tax - General					0	3,340	15,520	18,141	19,683	20,077
		Additional Measure O					0	1,621	7,532	8,804	9,552	9,743
		DOCU TRANSFER TAX	80,000	112,580	131,990	136,467	118,208	120,572	122,984	125,443	127,952	130,511
		BUSINESS LICENSE FEES	135,000	187,378	154,475	131,240	187,377	191,125	194,947	198,846	202,823	206,879
		FRANCHISE	756,610	960,125	777,257	878,574	788,114	803,876	819,954	836,353	853,080	870,142
		Additional Gas Revenue					0	209	971	1,135	1,231	1,256
		Additional Electric Revenue					0	412	1,914	2,237	2,427	2,476
		Additional Cable Revenue					0	2,384	11,076	12,946	14,046	14,327
		Additional Garbage Revenue					0	1,809	8,405	9,824	10,659	10,872
		UTILITY USERS TAX	3,192,000	3,515,565	3,851,323	3,576,052	3,538,197	3,608,961	3,681,140	3,754,763	3,829,858	3,906,455
		Additional Gas Revenue					0	2,212	10,276	12,011	13,032	13,293
		Additional Electric Revenue					0	7,888	36,650	42,839	46,480	47,410
		Additional Telephone Revenue					0	6,176	28,694	33,540	36,390	37,118
		Additional Cable Revenue					0	3,128	14,534	16,988	18,432	18,801
		Additional Water Revenue					0	3,516	16,334	19,092	20,715	21,129
	INTERGOVERNMENTAL	STATE/COUNTY	1,723,148	1,707,099	1,772,534	1,858,474	1,791,105	1,826,927	1,863,466	1,900,735	1,938,750	1,977,525
		Additional VLF Revenue					0	11,194	52,010	60,793	65,960	67,279
	LICENSES & PERMITS	BUILDING FEES	369,166	144,784	429,642	362,215	410,200	418,404	426,772	435,308	444,014	452,894
		ENGINEERING FEES	10,400	12,212	19,757	2,899	12,269	12,514	12,765	13,020	13,280	13,546
	FINES & FORFEITURES	VEHICLE CODE FINES	20,000	60,434	40,000	47,824	20,000	20,400	20,808	21,224	21,649	22,082
	USE OF MONEY & PROPERTY	INTEREST INCOME	264,982	181,500	210,638	56,352	181,500	185,130	188,833	192,609	196,461	200,391
		CELL TOWER	80,000	125,955	118,625	132,817	106,500	108,630	110,803	113,019	115,279	117,585
		LEASE PAYMENT	730,303	29,384	65,500	35,325	37,500	38,250	39,015	39,795	40,591	41,403
	CHARGES FOR SERVICES	POLICE SERVICES	366,500	429,143	437,500	403,221	420,887	429,305	437,891	446,649	455,582	464,693
		PLANNING SERVICES	18,000	32,029	18,000	21,847	19,166	19,549	19,940	20,339	20,746	21,161
		RECREATION SERVICES	1,615,700	1,538,555	1,564,942	1,510,093	1,497,500	1,527,450	1,557,999	1,589,159	1,620,942	1,653,361
	MISCELLANEOUS REVENUE	MISCELLANEOUS REVENUE	242,812	168,195	808,756	844,601	172,349	175,796	179,312	182,898	186,556	190,287
		MISC REIMBURSEMENTS	303,923	322,040	303,923	322,388	331,698	338,332	345,099	352,001	359,041	366,221
	TRANSFERS IN	TRANSFERS IN	100,000	100,000	94,192	121,899	100,000	100,000	100,000	100,000	100,000	100,000
TOTAL OPERATING REVENUE			13,860,678	14,071,292	15,814,295	15,053,884	14,342,638	14,671,380	15,346,957	16,220,064	16,678,653	17,197,186
EXPENDITUR	SALARIES AND BENEFITS	SALARIES AND WAGES	4,551,311	4,813,251	5,206,422	5,022,279	5,392,022	5,553,783	5,720,396	5,892,008	6,068,768	6,250,831
		SALARIES AND BENEFITS	2,303,413	2,165,383	2,557,055	2,286,840	2,662,483	2,742,357	2,824,628	2,909,367	2,996,648	3,086,548
		Additional PERS Normal Cost Increase for Misc. & Safety Plans (2.3% per year x \$1,423,146)					0	32,732	33,485	34,255	35,043	35,849
		Additional PERS UAL Payment Misc. & Safety Plan (17.5%, 22.5%, 27.5%, 35%, 40%)					0	249,051	329,814	415,199	544,289	640,705
	SERVICES	PROFESSIONAL SERVICES	1,538,129	967,875	1,565,479	1,084,670	1,749,961	1,813,275	1,878,812	1,946,650	2,016,868	2,089,546
		REPAIR & MAINT	249,413	200,263	264,051	211,642	229,491	236,376	243,467	250,771	258,294	266,043
		UTILITY SERVICES	230,881	213,254	251,131	246,749	277,022	285,333	293,893	302,709	311,791	321,144
		ADMINISTRATIVE SERVICES	146,402	128,571	124,705	84,717	136,672	140,772	144,995	149,345	153,826	158,440
		RENTS	1,828,461	907,062	1,826,404	906,060	1,011,820	1,042,175	1,073,440	1,105,643	1,138,812	1,172,977
		INSURANCE SERVICES	644,167	455,386	714,300	651,279	624,148	642,872	662,159	682,023	702,484	723,559
		MISCELLANEOUS SERVICES	711,958	631,633	783,850	780,334	783,850	807,366	831,586	856,534	882,230	908,697
	OFFICE EXPENSES	MAINTENANCE SUPPLIES	152,200	82,191	111,630	98,705	107,880	111,116	114,450	117,883	121,420	125,062
		OPERATING SUPPLIES	151,743	136,768	130,855	127,596	136,805	140,909	145,136	149,491	153,975	158,594
		OFFICE	43,308	27,058	41,124	33,909	41,814	43,068	44,360	45,691	47,062	48,474
	OTHER EXPENSES	OTHER MISCELLANEOUS EXP	257,352	106,656	972,782	615,720	257,352	265,073	273,025	281,215	289,652	298,342
	CAPITAL OUTLAY	IMPROVEMENTS			250,000	0	0	0	0	0	0	0
	INTERFUND/ALLOC/TRANSF	ALLOCATED COSTS	875,078	823,507	872,237	874,559	898,382	925,333	953,093	981,686	1,011,137	1,041,471
	TRANSFERS OUT	TRANSFERS OUT TO	264,907	1,266,206	0	50,000	0	0	0	0	0	0
TOTAL OPERATING EXPENDITURE			13,948,723	12,925,065	15,672,025	13,075,059	14,309,702	15,031,591	15,566,740	16,120,473	16,732,299	17,326,282
PROJECTED EXCESS (DEFICIENCY OF REVENUES OVER EXPENDITURES)			(88,045)	1,146,227	142,270	1,978,825	32,936	(360,211)	(219,784)	99,591	(53,646)	(129,095)
RESERVES FROM FISCAL NEUTRALITY FUNDS							2,178,740	1,818,529	1,598,745	1,698,336	1,644,691	1,515,595